



Pathway: Agribusiness Systems

Plan of Study: Agricultural Financial Planning

Career Goal (O*Net Code): Examples are:

Career Goal (O*NET Code): Financial Manager, Branch or Department (11-3031), Loan Officer (13-2072), Commodities Agent (41-3031).

Suggested High School Courses

High School	9 th	Core Academic Courses*:	English I, Algebra I, Physical Science, World History, Health	Suggested Electives: Word Processing
		Career Path Courses:	Introduction to Agri-science	
10 th	Core Academic Courses*:	English II, Geometry, Biology, US History	Suggested Electives: Computer Applications Foreign Language	
	Career Path Courses:	Agri-science II		
11 th	Core Academic Courses*:	English III, Algebra II/ or other, Chemistry/Physics	Suggested Electives: Accounting	
	Career Path Courses:	Agriculture Leadership or Agriculture Business		
12 th	Core Academic Courses*:	English IV, Government, Calculus or other Math, Chemistry/Physics	Suggested Electives: Business Practicum	
	Career Path Courses:	Agriculture Business or *Ag Econ 102 (Hybrid)		

Secondary to Postsecondary Linkages & Certifications

Recognition for Advanced Learning	Postsecondary Credit Options: *Ag Econ 102 (Hybrid)
	Industry Recognized Certificate(s) or License(s): Certified Financial Planner

		Postsecondary Programs Available in Colorado	Colorado Institutions	Entrance Exams/ Requirements
Postsecondary Education Opportunities	Certificate	Agri-Business, Agri-Business Financial Analysis, Agri-business Planning and Financial Records, Agri-business Marketing and Risk Management, Business Administration - Finance, Sales and Marketing, Sales & Customer Services, Real Estate	NJC, LCC, OJC, TSJC San Juan Basin Technical College MCC, PPCC, ACC, Aims CC, CMC Delta/Montrose Technical College Emily Griffith Opportunity School RRCC	High School diploma/GED
	Associate Degree	Agricultural Business, Financial Services Business Administration - Finance Marketing, Business - Real Estate	NJC, LCC, ACC, PPCC CCA, RRCC	High School diploma/GED
	Bachelor Degree	Agricultural Economics, Marketing, Agricultural Business	CSU, Metro State, Fort Lewis College, WSC	See each school's Admissions website.
	Graduate Degree	MS & PhD - Agricultural & Resource Economics MBA	CSU, CU-Denver, MSC CU- Colorado Springs	BA or BS in related field

Cluster Overview: The **Agricultural, Food and Natural Resources** cluster focuses on careers in the planning, implementation, production, management, processing, and/or marketing of agricultural commodities and services.

Extended Learning Experiences		
Curricular Experiences: Examples: Colorado FFA Association Business Professionals of America Future Business Leaders of America Farm Business Management CDE Proficiency awards	Extracurricular Experiences: Example: National Western Stock show Colorado Farm Show	
Work-Based Learning Experiences: Supervised Agricultural Experience Program -Entrepreneurship -Placement	Program Accreditation and/or Professional Association(s): Examples are: FFA - Collegiate Alpha Tau Alpha American Banking Association Gamma Sigma Delta American Farm Bureau National Agri-Marketing Association	
Service Learning Experiences: Examples are: Community Service Volunteer, 4-H Boy Scouts of America, Girl Scouts of the USA		
Career Options:		Salary Range:
Certificate	Loan interviews and clerks, Bookkeeping, accounting, and auditing clerks, Livestock Sales	\$ - \$\$
Associate Degree	Loan Officers, Accounting Technician, Wholesale Produce Sales Real Estate Agent	\$\$ - \$\$\$
Bachelor Degree	Financial Managers, Branch or Department, Investment Specialist Securities, commodities, and financial services sales agents Agricultural Business Manager	\$\$\$ - \$\$\$\$
Graduate Degree	Financial Managers, Risk Management specialist, International Trade Specialist, Agricultural Economist, Treasurers and Controllers	\$\$\$ - \$\$\$\$

* \$ = \$15-25,000; \$\$ = \$25-55,000; \$\$\$ = \$55-90,000; \$\$\$\$ = Above \$90,000

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